



WISE  
FINANCE  
SOLUTIONS

*Together we succeed*

# WFS IN GLOBAL DOMAIN



**Romania**

Established: 2009  
Location: Bucharest

**Turkey**

Prospective: 2022

**Japan**

Established: 2021  
Location: Kobe

# WFS IN GLOBAL DOMAIN

**Over 11 Years  
of Experience**

**Projects Total Value  
Over EUR 850.000.000**

**100 % Success Rate**

Established: 2009  
Location: Bucharest

Prospective: 2022



Established: 2021  
Location: Kobe



# WHAT WE DO



**CONSULTANCY**



**PROJECT  
MANAGEMENT**



**FINANCIAL  
ADVISORY**



**DESIGN SERVICES**



**LEGAL  
SERVICES**



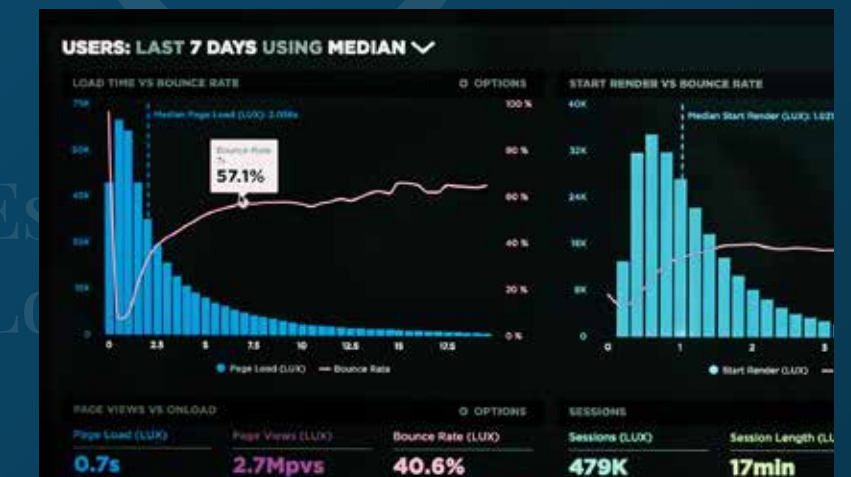
**PAYROLL AND  
HR MANAGEMENT**



**WORK PERMIT**



**BOOKKEEPING &  
ACCOUNTING**



**IT SERVICES**

Location:  
**Bucharest, Romania**

Established:  
**2009**

Established: 2009  
Location: Bucharest

Prospective: 2022

# CONSULTANCY FOR GRANTS

## Portofolio

- Identifying the financing sources for investment projects (EU funds, State Aids and other non-reimbursable funds)
- Project framing on the appropriate grant instrument
- Eligibility analysis of the applicant and the project
- Making documentation of grant application
- Submitting grant application



# PROJECT MANAGEMENT

## Portofolio

- Planning and controlling project activities
- Preparing tender documentation
- Elaboration of applications for reimbursement
- Preparing project progress reports



# FINANCIAL ADVISORY

## Portofolio

- Investment Loan (B.E. I)
- Working Capital
- Bridge Loan for E.U. funded projects
- Trade Finance (L/C, Factoring, SCF)
- Currency Hedging



# DESIGN SERVICES

## Portofolio

- Design of civil and industrial buildings
- Complete design services for all design phases
- Preparation of technical documentation for non-reimbursable projects (EU funds and State aid)



# CERTIFICATIONS

ISO International Certification  
awarded by TÜV Thüringen  
for Quality, Environment and  
Occupational Safety and  
Health Management



## ANEVAR

Business assessors accredited  
by the National Association of  
Evaluators in Romania



# ASSOCIATIONS

We are proud members of

■ Romanian Employers Organization



■ BNI - Business Network International



■ Netherlands Romanian Chamber of Commerce - NRCC



■ British Romanian Chamber of Commerce - BRCC



■ French Romanian Chamber of Commerce - CCIFER



■ Bucharest Chamber of Commerce and Industry



■ Japanese Business Association



# OUR EXPERIENCE & PORTFOLIO

# OUR EXPERIENCE & PORTFOLIO

## Clients & partners



# OUR EXPERIENCE & PORTFOLIO

## Clients & partners



# CREDENTIALS



- Sector: Automotive Glass
- Type: Equipment Acquisition
- Finance: State Aid Scheme GD 1680/2008
- Created 312 new jobs



- Sector: Food Processing
- Type: Equipment Acquisition
- Finance: EU Funds



- Sector: Wire Harness
- Type: Wage Cost Financing
- Finance: State Aid Scheme GD 332/2014
- Created 830 new jobs



- Sector: Fabrics
- Type: Wage Cost Financing
- Finance: State Aid Scheme GD 332/2014



- Sector: Automotive Seating
- Type: Wage Cost Financing
- Finance: State Aid Scheme GD 332/2014
- Created 399 new jobs



- Sector: Human Resource
- Type: Recruitment
- Creates new job opportunities in Japan for graduates



- Sector: Research and Marketing
- Type: Wage Cost Financing
- Finance: State Aid Scheme GD 332/2014
- Created 200 new jobs



- Sector: Vehicle components
- Type: Equipment Acquisition
- Finance: State Aid Scheme
- Creates 150 new jobs

# CREDENTIALS



- Sector: Automotive Seating
- Type: Facility Construction and Equipment Aquisition
- Finance: State Aid Scheme GD 807/2014
- Creates 481 new jobs



- Sector: Automotive components
- Type: Facility Construction and Equipment Aquisition
- Finance: State Aid Scheme GD807/ 2014
- Creates 130 new jobs



- Sector: Automotive components
- Type: Facility Construction and Equipment Aquisition
- Finance: State Aid Scheme GD 807/ 2014
- Creates 168 new jobs



- Sector: Hospitality industry
- Type: 4\* Novotel Hotel construction and endowment
- Finance: State Aid Scheme GD 807/ 2014
- Creates 86 new jobs



- Sector: Bearings manufacture
- Type: Machinery & Equipment Aquisition
- Finance: State Aid Scheme GD 807/2014



- Sector: IT – Data center
- Type: Facility construction and Equipment Aquisition
- Finance: State Aid Scheme GD 807/2014



# RECOMMENDATION LETTERS

# RECOMMENDATION LETTERS



SC GESTAMP BEYCELİK ROMANIA SRL  
CIF: RO 16814234  
Address: Str. Balastierel, No1A, Sat. Piscani, Com. Darmanesti, Jud. Arges  
Phone: +40 248 606 216; Fax: F: +40 248 606 215

## Letter of recommendation

We express our appreciation for the good collaboration we have with the company WISE FINANCE SOLUTIONS as supplier of consultancy services in accessing non-reimbursable funds and project management consultancy.

We chose to collaborate with the company WISE FINANCE SOLUTIONS as a result of the recommendation received from another automotive company that benefited of their support in accessing state aid for an investment project and we are very satisfied with the choice we made because with the help of WISE FINANCE SOLUTIONS we succeeded to obtain non-reimbursable financing for an investment project worth 22 million Euros, through the State Aid Scheme for stimulating investments with a major impact on the economy (established by G.D. 807/2014). The implementation of the approved project is now in progress and we benefit of the entire support of WISE FINANCE SOLUTIONS in this respect.

WFS has always promptly provided the necessary support and relevant expertise in preparation and implementation of our investment project.

Based on the excellent results it has offered us, the competence and the professionalism it has shown, we unreservedly recommend WISE FINANCE SOLUTIONS services to any organization.

Date: 07.06.2021

Ferid Alper Yavuz  
Plant Director  
GESTAMP BEYCELİK ROMANIA



eMAG LOGISTICA S.R.L.  
CIF : 38233968  
ONRC : J23/4735/2017

## Scrisoare de recomandare

Compania de consultanță WISE FINANCE SOLUTIONS ne-a sprijinit în elaborarea documentației necesare în vederea obținerii titlului de parc industrial pentru două proiecte de parcuri industriale ale grupului eMAG. Cu ajutorul WISE FINANCE SOLUTIONS am obținut în anul 2019 titlul de parc industrial pentru locația din Chitila, iar în anul 2021 pentru locația din com. Joita, jud.Giurgiu, unde am dezvoltat și continuăm să dezvoltăm parcurile industriale.

Colaborăm cu WISE FINANCE SOLUTIONS și în calitatea lor de consultant pentru accesarea de fonduri nerambursabile pentru alte potențiale proiecte de investiții ale grupului nostru.

Pe parcursul întregii noastre colaborări serviciile oferite de WISE FINANCE SOLUTIONS au fost la cel mai înalt nivel.

Ținând cont de rezultatele obținute și de buna colaborare pe care o avem cu WISE FINANCE SOLUTIONS, apreciem competența și profesionalismul echipei lor și îi recomandăm ca un excelent furnizor de servicii de consultanță.

Data: 21.09.2021

ALEXANDRU NICULESCU  
administrator  
eMAG LOGISTICA S.R.L.



# RECOMMENDATION LETTERS

## Letter of recommendation

I am pleased to recommend you the services of WISE FINANCE SOLUTIONS – consulting company for business and investment projects development and financing. They have been providing us with excellent service for obtaining financing through State Aid Scheme established by G.D. 1680/2008 for our Investment project in Romania "**Production capacity expanding and production activity diversification of S.C. GLASSCORP S.A.**".

In addition, we are very satisfied because they are providing us with excellent project management service for investment project that have been approved and have given us no cause for complaint during our collaboration. WISE FINANCE SOLUTIONS is a reliable partner, efficient, which fulfills its contractual obligations on time, comprising a team of professionals who provide high quality consulting services.

In critical situations, WISE FINANCE SOLUTIONS provided us consultancy services according to our needs and deadlines. They understood the problem we were confronted with and made every effort to help us.

Their work is an important and critical factor during our investment project implementation.

I strongly recommend the services of WISE FINANCE SOLUTIONS to you due to their sincerity and dedication in providing us with excellent service.

Cagatay Suner

General Manager

S.C. GLASSCORP S.A., a subsidiary of

ŞIŞECAM GROUP



MARTUR FOMPAK  
INTERNATIONAL

## Letter of recommendation

I am glad to express my appreciation for our excellent collaboration we have with the consulting company WISE FINANCE SOLUTIONS for more than 6 years. Our collaboration began on 2015 and continues till present and during this period we developed together several investment projects for which WISE FINANCE SOLUTIONS offered us the entire support in terms of consultancy to obtain non-reimbursable financing. They support us also in the implementation of the most recent approved project, "*Expansion of production capacity of the company MARTUR AUTOMOTIVE SEATING AND INTERIORS SRL*" financed by the State Aid Scheme GD 807/2014, approved in the end of 2018.

During our collaboration WISE FINANCE SOLUTIONS provided us consultancy for the projects preparation, obtaining financing, project implementation and also design services.

The consultancy team of WISE FINANCE SOLUTIONS has always promptly provided the necessary support in projects preparation and implementation, in choosing the best options and solutions for our requests, according to our needs and deadlines.

I highly recommend the company WISE FINANCE SOLUTIONS as a professional and reliable partner to any company that will relate with them. Their quality services, their approach and flexibility in providing the best solutions definitely differentiate them than its competitors.

Date: 18.03.2021.

Erhan Iclek

General Manager

MARTUR AUTOMOTIVE SEATING AND INTERIORS



# PROJECTS FUNDED FROM GRANTS

**ȘIȘECAM GROUP (GLASSCORP SA)**



**Manufacturer of automotive glass for  
Volkswagen, BMW, Ford, Audi, Renault**  
Buzău, România



# PROJECTS FUNDED FROM GRANTS



- Project value: **40 mil euro**
- State aid value: **17.5 mil euro**
- Project type: equipment acquisition
- Financing source: **State Aid Scheme GD 1680/2008** – Ministry of Finance (2013)
- **312 new jobs** created by investment project

# ŞIŞECAM PLANT OPENING IN ROMANIA



Among the delegation : Prime Minister of Romania, President of the Senate of Romania, Ambassador of Turkey in Romania, Vice Chairman & CEO of Şişecam, President Flat Glass of Şişecam

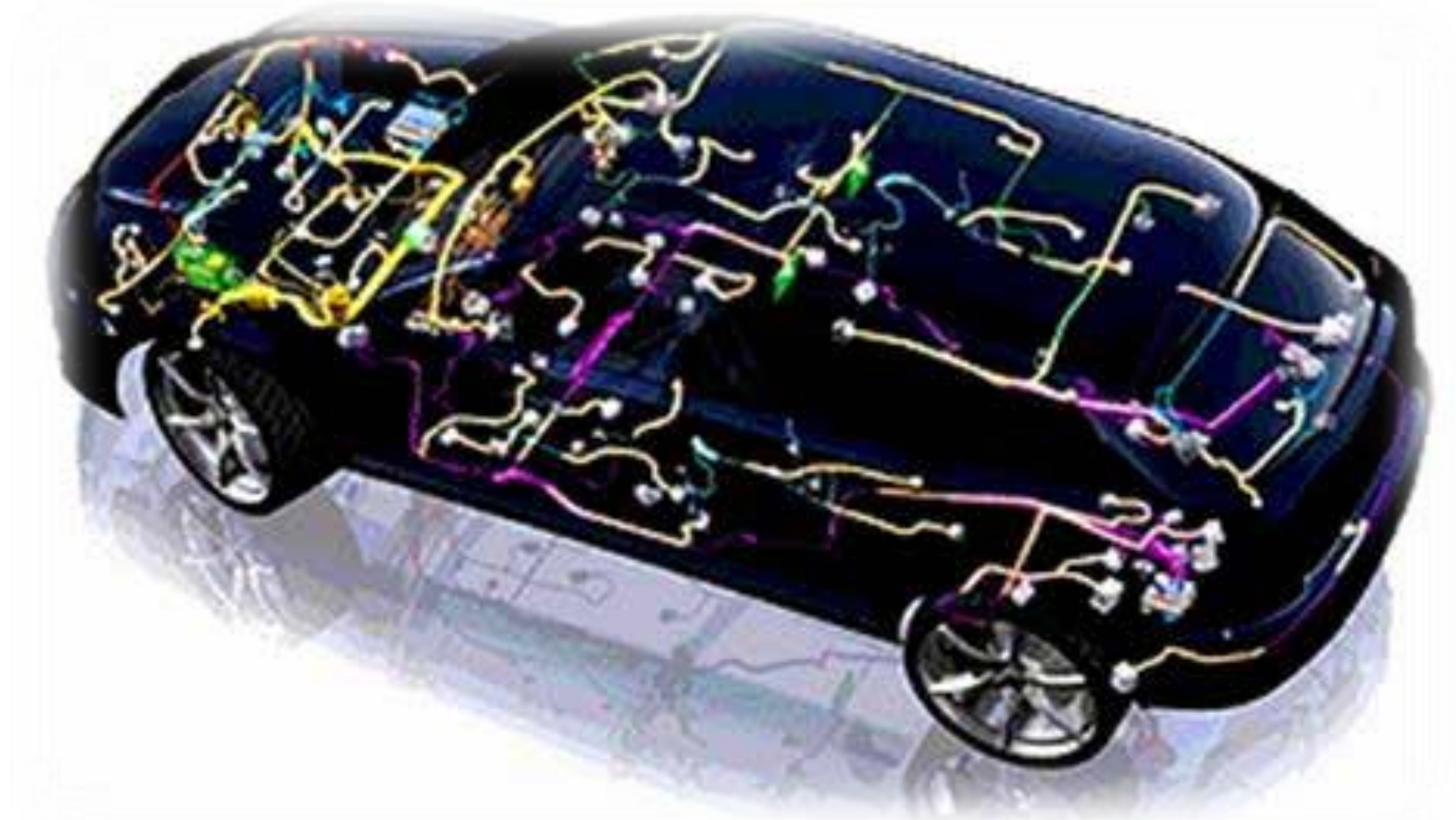
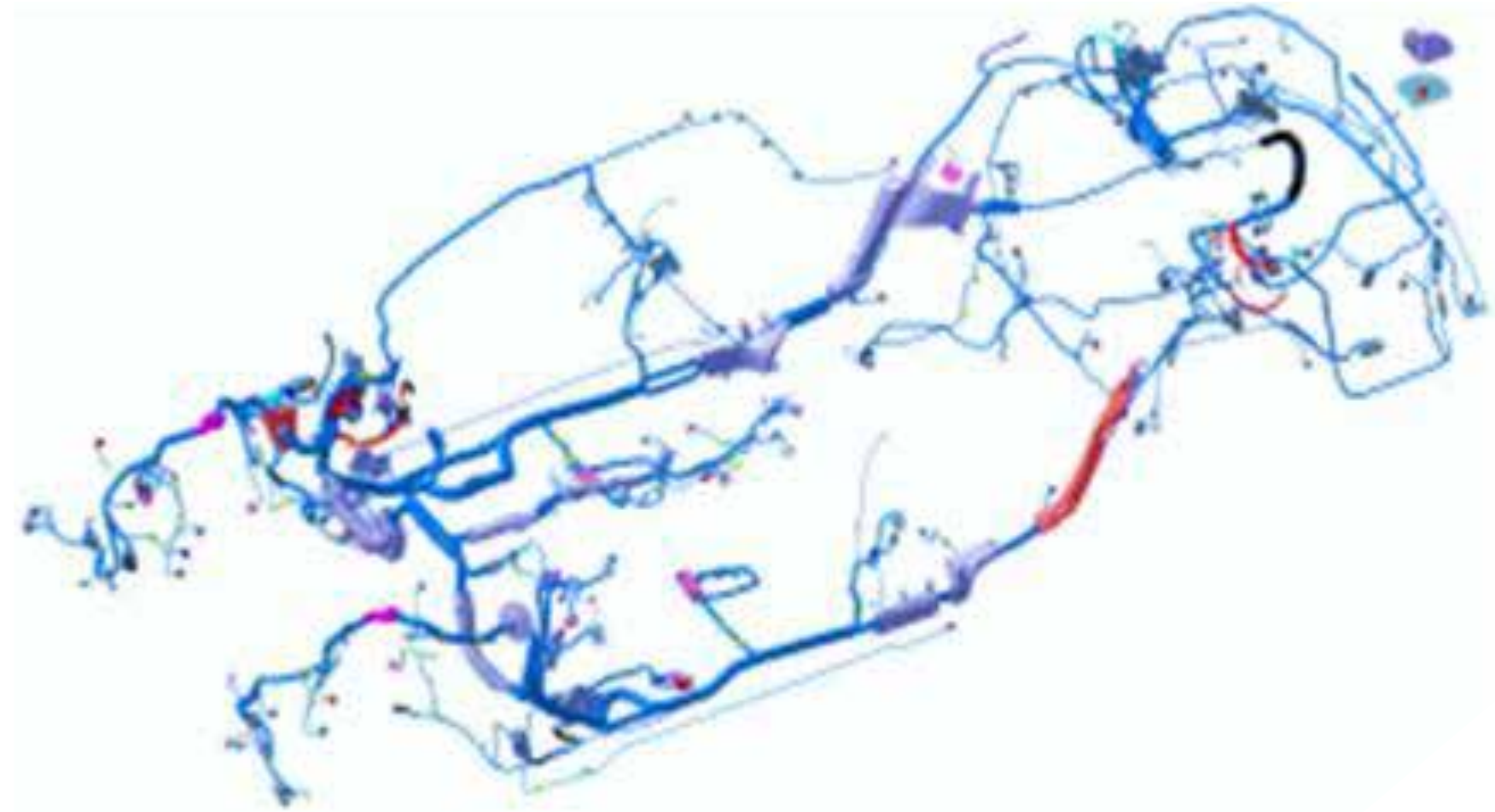


# PROJECTS FUNDED FROM GRANTS

YAZAKI ROMANIA



One of the largest automotive wiring harness production companies in Romania



# PROJECTS FUNDED FROM GRANTS



- **830 new jobs created**
- **Approved state aid value: 3,5 mil euro**
- **Project location: Braila, Romania**
- **Project type: wage cost financing**
- **Financing source: State Aid Scheme GD 332/ 2014 – Ministry of Finance (2016)**

# PROJECTS FUNDED FROM GRANTS

Yazaki Romania



# PROJECTS FUNDED FROM GRANTS



## MARTUR AUTOMOTIVE SEATING AND INTERIORS

One of the largest car seats production companies in Romania

# PROJECTS FUNDED FROM GRANTS

## PROJECT 1

**MARTUR**   
Automotive Seating Systems

- Total investment value: **18 mil euro**
- Approved state aid value: **9 mil euro**
- **481 new jobs**
- Project location: **Pitești, Romania**
- Project type: **new production facility and machinery & equipment acquisition**
- Financing source: **State aid scheme GD 807/2014 – Ministry of Finance (2018)**

# PROJECTS FUNDED FROM GRANTS

## PROJECT 2

**MARTUR**   
Automotive Seating Systems

- Total investment value: 45 mil euro
- Approved state aid value: 19 mil euro
- 270 new jobs
- Project location: Pitești, Romania
- Project type: new production facility and machinery & equipment acquisition
- Financing source: State aid scheme GD 807/2014 – Ministry of Finance (2021)

# PROJECTS FUNDED FROM GRANTS

## PROJECT 3

**MARTUR**   
Automotive Seating Systems

- **Approved state aid value: 1.7 mil euro**
- **399 new jobs**
- **Project type: wage cost financing**
- **Project location: Pitești, Romania**
- **Financing source: State Aid Scheme GD 332/2014 – Ministry of Finance (2015)**

# PROJECTS FUNDED FROM GRANTS

**MARTUR**   
Automotive Seating Systems



# PROJECTS FUNDED FROM GRANTS

## KOYO ROMANIA BEARINGS MANUFACTURER



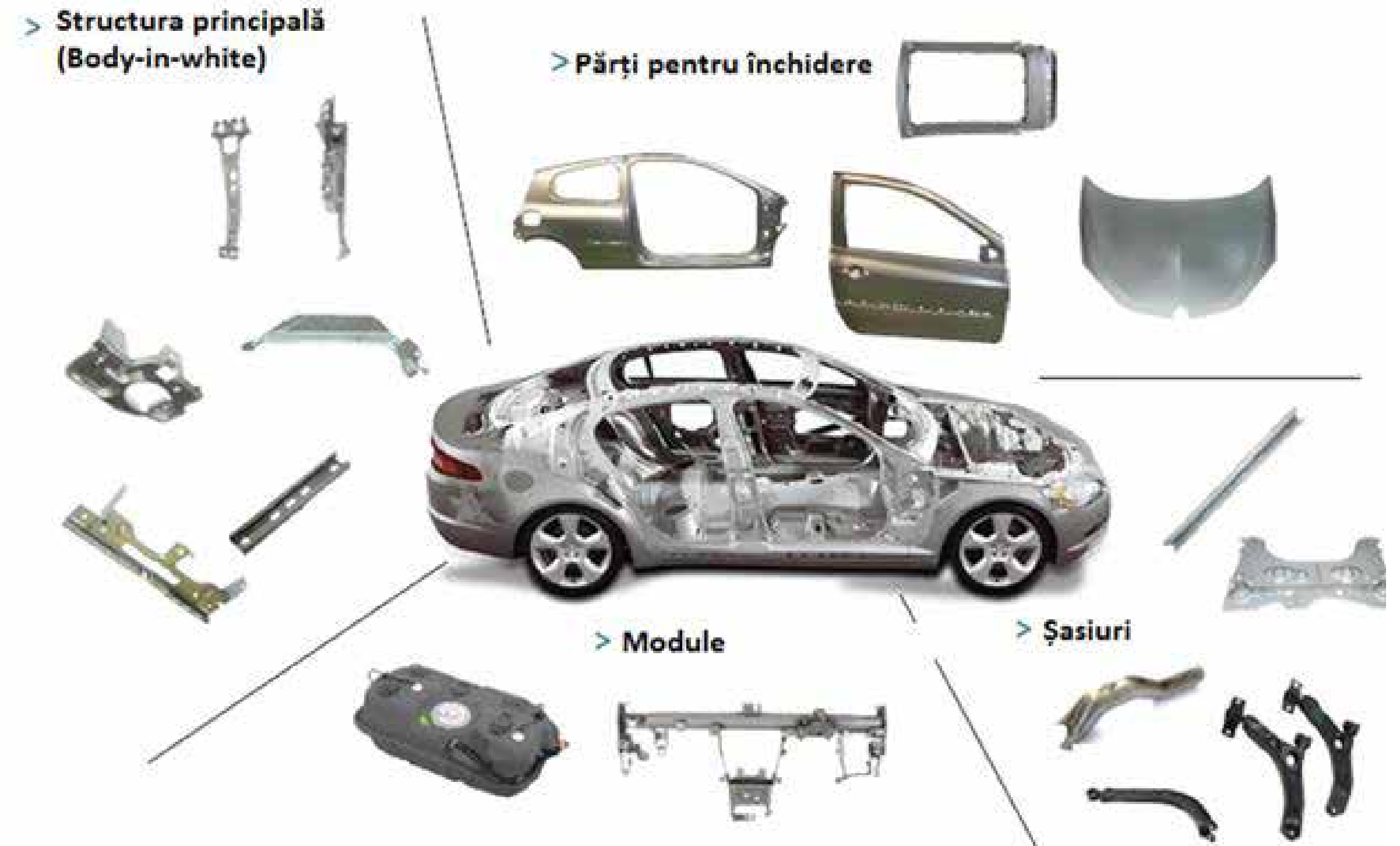
- Total investment value: 27.6 mil euro
- Approved state aid value: 5.4 mil euro
- Project location: Teleorman county, Romania
- Project type: machinery & equipment acquisition
- Financing source: State aid scheme GD 807/2014 – Ministry of Finance (2021)

# PROJECTS FUNDED FROM GRANTS

**COŞKUNÖZ MA**

(part of COSKUNOZ HOLDING group)

Manufacturer of car components



# PROJECTS FUNDED FROM GRANTS

**COŞKUNÖZ MA**

- Total investment value: 20 mil euro
- Approved state aid value: 8.3 mil euro
- 130 new jobs
- Project location: Drăgăşani, Vâlcea county, Romania
- Project type: Greenfield – new production facility and machinery & equipment acquisition
- Financing source: State aid scheme GD 807/2014 – Ministry of Finance (2019)

# PROJECTS FUNDED FROM GRANTS



## NYMPHAEA RESORT – LOTUS CENTER

Hospitality industry

### 4\* Novotel Hotel, Oradea

Establishment of tourist accommodation structure with integrated accommodation, food and leisure functions



# PROJECTS FUNDED FROM GRANTS

## NYMPHAEA RESORT- 4\* Novotel Hotel, Oradea

- Total investment value: 15 mil euro
- Approved state aid value: aprox. 5 mil euro
- 86 new jobs
- Project location : Oradea , Romania
- Project type: Greenfield - hotel construction and endowment
- Financing source: State aid scheme GD 807/2014 – Ministry of Finance (2019)

# PROJECTS FUNDED FROM GRANTS



**GESTAMP BEYCELİK ROMANIA**  
(part of BEYCELİK GESTAMP Group)

Manufacturer of car components

# PROJECTS FUNDED FROM GRANTS



- Total investment value: **22.2 mil euro**
- Approved state aid value: **10.3 mil euro**
- **168 new jobs**
- Project location : **Argeş county, Romania**
- Project type: **construction and machinery & equipment acquisition**
- Financing source: **State aid scheme GD 807/2014 – Ministry of Finance (2019)**

# PROJECTS FUNDED FROM GRANTS



**APPLICANT: CLUSTER POWER (Start-up company)**

**PROJECT: DATA CENTER (TIER III) ESTABLISHMENT**

- Total investment value: 36.3 mil euro
- Approved state aid value: 17.8 mil euro
- Project location: Dolj County, Romania
- Project type: Greenfield – Data center construction and endowment
- Financing source: State aid scheme GD 807/2014 – Ministry of Finance (2020)

# PROJECTS FUNDED FROM GRANTS



**GfK ROMANIA - Institut de Cercetare de Piață**  
One of the largest research and market studies company

- **Approved state aid value : 1.2 mil euro**
- **200 new jobs created by investment project**
- **Project location: Iasi, Romania**
- **Project type: wage cost financing**
- **Financing source: State Aid Scheme GD 332/2014 – Ministry of Finance (2015)**

# PROJECTS FUNDED FROM GRANTS

**TESSUTICA**  
international fabric brands

Part of Beaulieu International Group  
(Manufacturer of jacquard fabrics)

Beaulieu  
International  
Group



- Project location: Ploiești, Romania
- Project type: wage cost financing
- Financing source: **State Aid Scheme GD 332/2014** – Ministry of Finance (2015)

# PROJECTS FUNDED FROM GRANTS



**PROJECT:** Modernization and diversifying production activity of the company Scandia Food by purchasing industry-specific equipment

- **Investment value: 1.2 mil. Euro**
- **Financing source: EU FUNDS, Submeasure 4.2., NRDP 2014-2020**
- **Project approved: 2016**
- **Location: Sibiu, România**

# PROJECT FOR GRANTING THE INDUSTRIAL PARK TITLE

Beneficiary: **EMAG LOGISTICA; EMAG OPERATIONS**



## PROJECT: ESTABLISHMENT OF INDUSTRIAL PARK

- **Approved grant:** exemption from the payment of the tax on land and buildings related to the industrial park, for a period of 20 years.
- **Financing source:** Regional state aid scheme to support initial investments made in industrial parks

# SOCIAL PROJECTS

- Parada Association – shelter for homeless children
- Alternativa 2003 Association – project management for implementation of a project for children with disabilities
- Saint Ana Association– shelter for children and youth with mental and associated severe disabilities
- Other supported NGOs: Asociația copiiiRO, ASOCIAȚIA “ZÂMBETUL LUI DANIEL”, Asociația SOL DAITO, Asociația Unu și unu



WFS

*Thank you!*

Carol Park Residence

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