



FOREIGN INVESTORS SUMMIT 2016

3rd edition | November 1-3 | Sheraton Bucharest Hotel

Where Romania means business

Country strategy. Investors performance. Global disruption

Scope

Since 1998 we bring the story and the backstory of business on the desks, minds and life of thousands of decision makers, entrepreneurs and officials from Romania and abroad. We've served the business community with more than 200 B2B events, where decisions were made, inspiration was delivered, partnerships and new business started. Year by year we try to develop everything we do and to support the business environment in Romania by bringing the best in class solutions to develop, to network, to have access to accurate information, to create value for businesses, for people, for Romania.

Scope

Romania's business scene has improved drastically in the past few years, with a rank of 37th worldwide on the aggregate ease of doing business index, according to the World Bank's Doing Business Report 2015-2016. The Romanian FDI stock has also increased constantly during the last 16 years, from EUR 9.7 billion to EUR 63 billion at the end of 2015, with the highest shares directed towards sectors such as manufacturing, energy, financial services and IT.

This year's Summit will bring together the main foreign business communities for a series of conferences, dedicated workshops and key note speeches on Romania's economic outlook in the next years. With a registered growth 3.8% in 2015 and a hike of 6% in the second quarter of 2016 compared to the same period last year, forecasts on Romania's future as an attractive investment destination are becoming increasingly present.

Scope

This year's edition of the Foreign Investors Summit will prospect the future of Romania from three different standpoints: Country strategy, Investor performance and Global disruption. Over the course of 3 days, officials, experts, investors and leaders will jointly analyze Romania's outlook as an attractive environment for foreign investors as well as propose courses of action to achieve further economic development for companies already doing business here.

The agenda for Day 1 will consist of panel discussions, debates and workshops with leading experts and officials focusing on one main topic - **The Strategy for Romania** – continued by in-depth reviews of **investors' performance** in the most prominent industries in the second day and a status-quo challenge of the market by putting **disruptors** in the spotlight, on the third day of the summit.

Structure

Conferences

The conferences will present in depth the hottest investment opportunities in the most active sectors. Get insights and updates on each industry, take advantage of opportunities brought to you by local and international investors and benchmark with the featured success stories.

Workshops

Get targeted information on specific issues. Find out practical solutions and get your questions answered. Learn from the case studies presented.

Exhibition

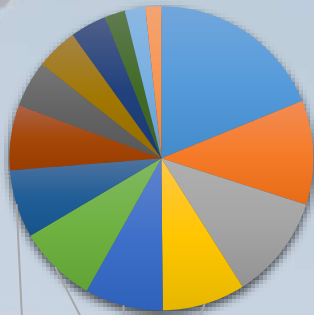
Foreign Investors Summit will give all the participants the opportunity to discover new technologies and further discuss topics of interest in an informal space.

Networking events

Business Review will provide a platform for all the participants in order to take advantage of personalized B2B meetings with potential investors, suppliers or business partners. A networking cocktail will end the 3 days summit bringing the opportunity to consolidate existing relationships and set the base for new and sustainable ones.

Audience

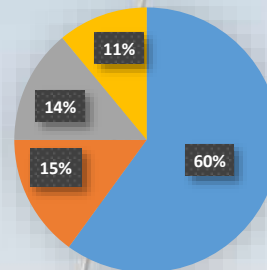
Participation breakdown by industry and expertise level



- National & Internat. Institutions and Assoc. 19%
- Energy 11%
- IT&C 11%
- Consultancy 9%
- Financial Services 8%
- Real Estate & Constructions 8%
- Agriculture 7%
- Industrial 7%
- Law 5%

- Top and mid level management representatives
- Foreign and local investors
- Local entrepreneurs and business owners
- Strategy Experts
- Financial Institutions
- Diplomats
- Government officials
- Representatives of bilateral chambers of commerce and trade offices

Participation breakdown by function



- TOP MANAGEMENT
- OFICIAL REPRESENTATIVE
- MIDDLE MANAGEMENT
- NON EXECUTIVE LEVEL

Industries in the spotlight



IT&C



Energy



Automotive



R&D



Manufacturing

Communities



American



Turkish



Chinese



French



Dutch



UAE



British



Italian



Greek



German



South African



Swiss



Austrian



Japanese



Spanish

Past Edition

The **Foreign Investors Summit 2015** edition was comprised of 3 days of discussions with over 60 experts focusing on Romania's macroeconomic performance and competitiveness outlook, backed up by debates around the 5 fastest growing sectors in the country: IT&C, Automotive, Agriculture, Energy and Real Estate.

Sustainability was introduced as a key theme to govern all the actions within the 3 days, whether applied to workshops or debated in the expo area. Sustainable development binds all the industries together in a common effort to continue to provide the natural resources and ecosystem services upon which the economy and society depend nowadays.



Past Edition - Facts



Past Editions' Speakers



Angela Filote
European Commission



Ismail Radwan
World Bank



Iulian Sorescu
Noerr Finance and Tax



George Turtoi
Former Secretary of State



Robert Rekkers
Agricover Credit IFN



Ana Maria Mihaescu
IFC



Matteo Patrone
EBRD Romania



George Stan
Teamnet Group



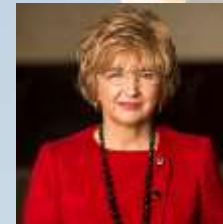
Mihai Bogza
Foreign Investors Council



Valentin Stefan
Vodafone Romania



Dante Stein
Personal advisor to former
Prime Minister V. Ponta



Mariana Gheorghe
OMV Petrom



Alexandru Nastase
Former Secretary of State



Mark Mobius
Templeton Emerging Markets
Group



Eric Stab
Foreign Investors Council



Violeta Luca
Microsoft Romania



Varujan Pambuccian
Member of Parliament



Dan Visoiu
BAC Romania



Peter Barta
Post Privatization
Foundation



Claudiu Petre
Telekom Romania



Daniel Bratu
Genpact

Past Editions' Speakers



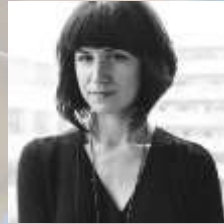
Bogdan Pelinescu
Luxoft Romania



Catalin Iorgulescu
WNS Global Services
Romania



Razvan Iorgu
CBRE Romania



Andreea Calugarescu
Temps



Valerio Brenciaglia
Ford Romania



Nicolas Maure
Dacia Renault Romania



Gijs Klomp
Jones Lang LaSalle



Constantin Stroe
ACAROM



Uwe Kando
Schaeffler Romania



Lucian Croitoru
National Bank of Romania



Marian Gheorghe
IBM



Dorin Pena
Cisco Romania



George Stanson
Case IH&Steyer Balkans



Iulian Matache
Former Minister of Transport



Marius Nica
Former Minister of
European Funds



Valeriu Binig
EY Romania



Narcis Neaga
CNADNR



Catalin Homor
METROREX



Ioana Anca Gheorghide
BCR



Ciprian Gorita
KPMG



Cosmin Vasile
Zamfirescu Racoti & Partners

Past Editions' Speakers



Ricardo Gent
Europa Bio



Nadia Crisan
McGuire Woods
Consulting Romania



Florin Capatina
Carrefour Romania



Gheorghe Racaru
Blue Air



Marius Bucur
Brise Group



Daniel Constantin
Former Minister of
Agriculture and Rural Development



Dan Bota
Intesa Sanpaolo Bank



Andrei Dominic Gerea
Former Minister of
Energy, SMEs and
Business Environment



Martin Zmelik
CEZ Romania Group



Daniela Lulache
Nuclearelectrica



Gerard Verdebout
Romanian Association for
Promoting Energy Efficiency



Francisc Peli
PeliFilip



Viorel Ciocoiu
Advisor to the
Minister of Economy



Laurentiu Lazar
Colliers International
Romania



Monica Ene Pietrosanu
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Development Center



Florin Furdui
Portland Trust



Tal Roma
Afi Europe Romania



Ivan Lokere
Alinso Group



Hamza Karimov
Socar Romania



Ovidiu Sandor
Entrepreneur



Silva Vlasceanu
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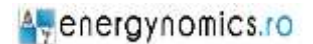


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